



Recommendations for shipping

Wines, Beers, Spirits & Olive oil products

There is no need to print this sheet. Only the first pages should be in the package.

Delivery time and address

When you register your products, you will receive an e-mail from us with a dispatch note containing all the important information about the delivery time and address.

Do not hesitate to send in samples, or deliver them yourself, in advance of the deadline. If there is a problem during the delivery (damage, loss, held at customs, sample error...), we have time to find a solution.

Quantity of samples

Wine: 3 bottles labelled per sample

Beer: 3 bottles labelled per sample

Spirits: 2 bottles labelled per sample

Olive oil product: 2 bottles labelled per sample

Please always send your bottles upright, never lying down, as this significantly reduces the risk of glass breakage. There are no requirements for packaging type or capacity. You may send a bottle, can or any other type of packaging, with a capacity of at least 25cl.

Import documents for deliveries - Delivery from Non-EU countries

For an easy and reliable way to send your tasting samples, we recommend using Hillebrand Gori's eShipping service.

<https://eshipping.hillebrandgori.app/login>

Producers can book online and benefit from coordinated documentation, labelling support, collection and cross-border movement of samples.

Please do not use the local post office.

A shipment by local post can delay the delivery by weeks because of the complicated customs process.

Do not hesitate to contact us for the contact details of these companies.

Each delivery must be accompanied by a commercial invoice and packing list with the following details:

General details:

- Your company name and address
- Consignee details: Armonia Deutschland GmbH, Im Niedergarten 10, 55124 Mainz, Germany
- Consignee EORI number: DE967767354832043
- Product name
- Weight single, total weight
- Single value -> customs value is 0,50 EUR
- Total value -> total value of shipment is less than 20.00 EUR (20 \$)
- Country of origin
- Signed invoice from a representative of the producer

For cheeses, dairy products and charcuterie products, you will need these additional documents:

- Veterinary certificate from the country of production
- If you have an authorisation to import goods into the European Union, please attach your certificate.

If you do NOT have an authorisation certificate for the European Union, please contact us!

In addition, depending on the product, special details are required on the commercial invoice:

Cheese: HS Code and type of cheese (cow, goat, sheep etc.)

Charcuterie products: HS code and type of meat (pork, beef, poultry, etc.)

Wine, beer, spirits: Alcohol content as well as the exact quantities (e.g. 3 bottles à 0,75L)

Beer: Degree Plato
Olive oil: HS Code

The product cannot be imported without this information!

Additional required texts - Delivery from Non-EU countries

Please write the following on all customs documents: "Dies ist eine Mustersendung für eine professionelle Verkostung, die Frankfurt International Trophy. Diese ist nach Art. 90 (2) der Zollbefreiungsverordnung als Leistungsschau des Handels und der Landwirtschaft einzustufen. Die eingesendeten Proben haben keinen kommerziellen Wert und gehen nicht in den Verkauf. Sie werden von den Produzenten lediglich zur Verkostung zur Verfügung gestellt. Bitte fertigen Sie die Ware anhand der eingereichten Rechnung ab, der Musterwert ist auf der Rechnung angegeben."

Terms of delivery - Delivery from Non-EU countries

DDP Delivered Duty Paid (free delivery incl. customs clearance, duties and taxes).